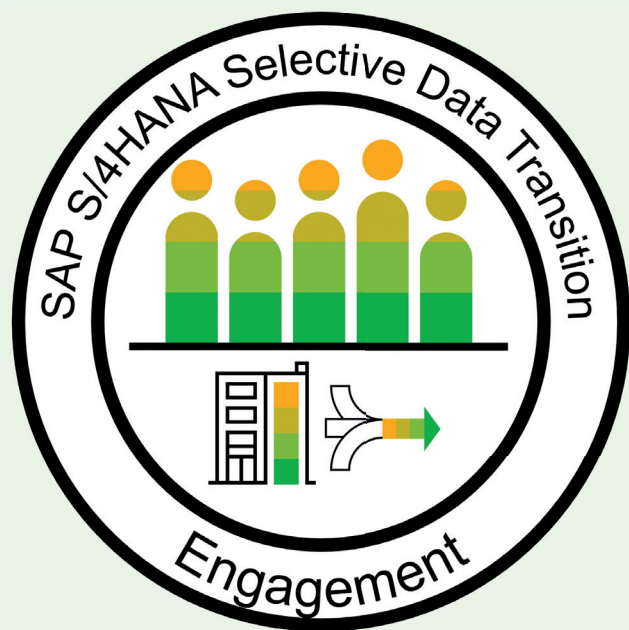


SAP S/4HANA CHAMPIONS LEAGUE

SYSTEM AND DATA MIGRATION

SAP establishes a global expert consortium for SAP S/4HANA transformations, and Natuvion is the founding member of the working group "Selective Data Transition Engagement".



As one of four partners, Natuvion has been nominated by SAP SE to join the recently established expert round for SAP S/4HANA Selective Data Transition Engagement. The members of this new community have been presented as the Champions League for System and Data Migration by meeting strict criteria and demonstrating excellence with a track record of achievements in the area of SAP System Landscape Optimization (SLO).

SAP and the select group form a global team of experts that pursue a common, ambitious goal to introduce standards, methodology and processes for a reliable and proven path to migrate to SAP S/4HANA.

The sophisticated scenario of "Selective Data Transition" combines a flexible way of business process redesign with retention of valuable historic data.

Moving from SAP Business Suite to SAP S/4HANA is on top of any company's agenda, regardless of size or industry. The transition will keep organizations busy for years to come. The intention by 2025 is for this process to successfully come to an end.

In order to efficiently support their customers, SAP recently decided to form a joint group of four of its partners, each of which are to bring their competence to support customers.

Partners and companies have been selected for this consortium based on their experience and expertise with the most complex systems and data migrations to ensure professional and faultless execution.

Preparations were going on for several weeks before the official announcement reached the public in May during this year's annual business and technology event SAPPHIRE NOW and ASUG user group conference in Orlando, Florida. Very productive discussions had laid the foundation for the new community by finalizing goals, guidelines and processes. SAP and its four selected partner companies, Natuvion, cbs, Datavard and SNP, were ready to take center stage: from then on, the SAP S/4HANA Selective Data Transition Engagement group with its members would accelerate SAP S/4HANA adoption for large and complex SAP landscapes.

"Our efforts and investment focus on maintaining the highest quality standards, regardless of how complex the

migration task might be", summarizes Natuvion founder and CEO Patric Dahse the goal of the global expert community. "Our standardizing approach increases efficiency, reduces risk, accelerates project execution, and reduces cost." Dahse is member of the governance council and is responsible for the overall direction and evolution of the Community. He is supported by several Natuvion colleagues in their respective area of expertise: Holger Strotmann (Project Management), Oliver Kos (Architecture), Wolf Konrad Kothe (Applications) and Rainer Pichler (Technology). All these outstanding subject matter experts are an impressive representation of Natuvion's finest talent.

Nonetheless, it is not only about the various strengths of the individual representatives of the community's five companies, but the increased value brought through the sum of all complementary activities from a business and technology perspective. This set up leads to a complete coverage of general and industry specific areas of any SAP S/4HANA transition project, and eventually to a successful completion of the migration challenge.

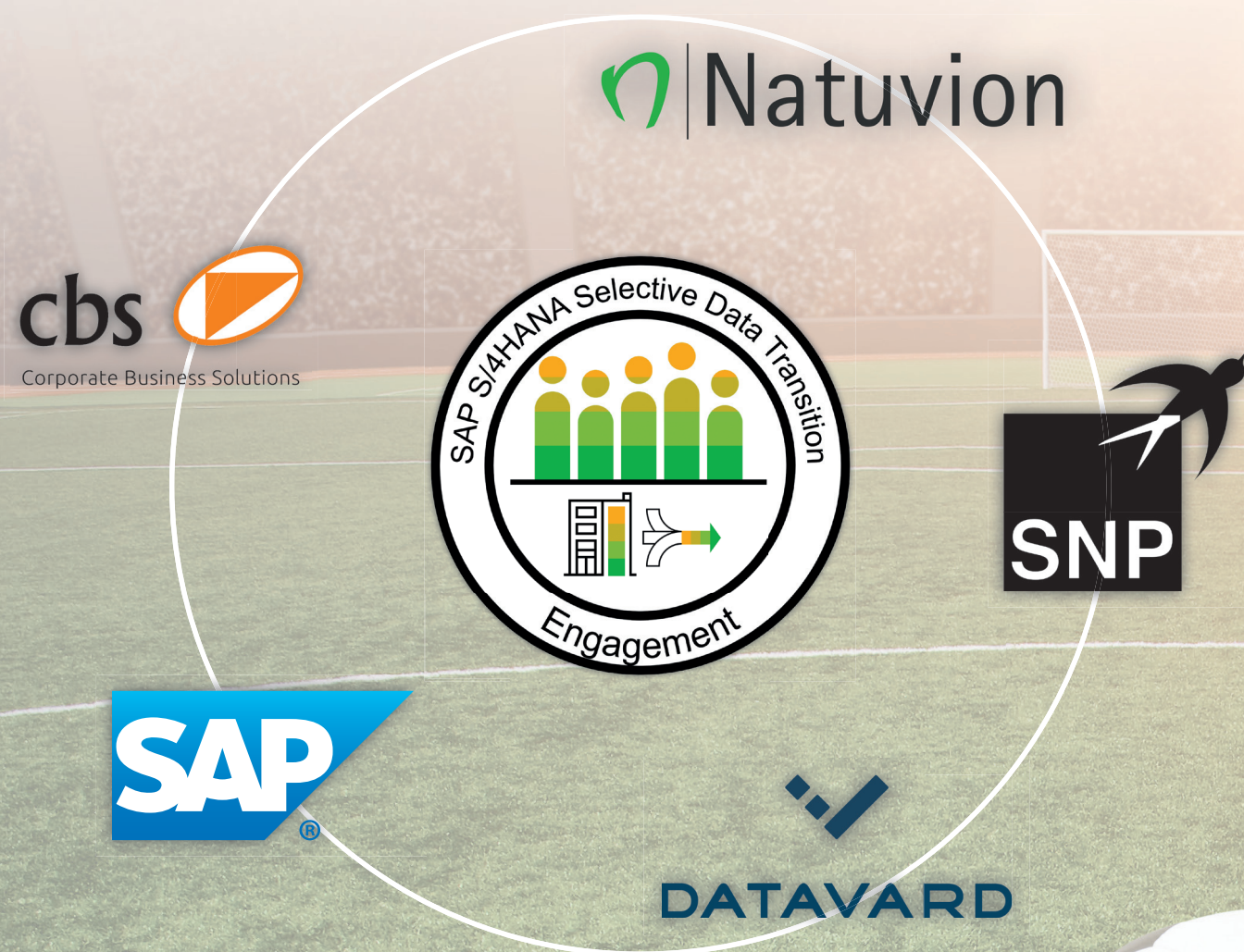


Figure 1: The five partner companies

Selective Data Transition – The ideal concept for complex system landscapes

The scenario "Selective Data Transition" combines a flexible redesign of business processes with retention of historic data. It is an innovative approach taking into consideration the reality of IT processes while adopting efficiency and innovation of SAP S/4HANA.

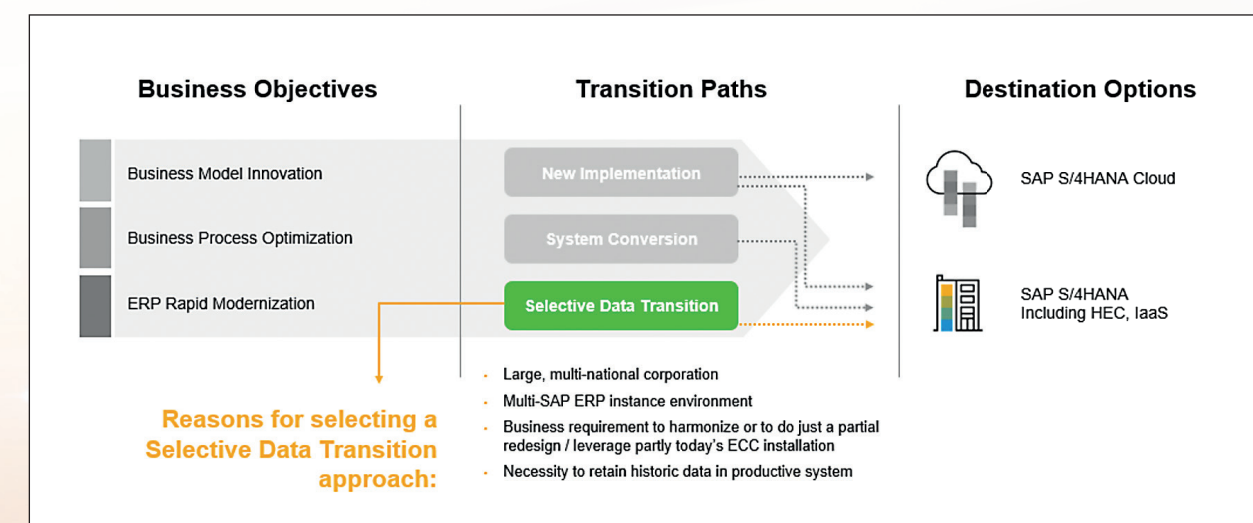


Figure 2: Benefits of the selective transition scenario.

The biggest challenge of any SAP S/4HANA transformation is to choose the right approach for the right customer. Every customer's journey is different.

Since the complexity of system landscapes often forces customers to stay away from a new implementation or system conversion respectively, the majority welcomes the selective transformation approach. It represents the best of both worlds, combining the advantages of its concepts, and offering the best value proposition for sophisticated transformation projects.

This alternative is comprised of a few options, dependent on system and data quality, and it requires thorough preparation and meticulous execution. A prerequisite for applying the selective approach for those complex transformation projects, aside from necessary services and tools, is having the right expert on board during the course of the entire project.

Recognizing Natuvion as an established leader in the market for the Selective Data Transition method, several renowned clients already use the Natuvion ALLFIELD™ approach to manage their complex transformations.



We are happy to support you with your change to SAP S/4HANA.

Patric Dahse
CEO

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